



To whom it may concern

VSL
Thijsseweg 11
2629 JA Delft
P.O. Box 654
2600 AR Delft
The Netherlands

T +31 (0)15 269 15 00
F +31 (0)15 261 29 71
E info@vsl.nl
I www.vsl.nl

Your reference

Our reference
VF-201805-01

Date
May 1st, 2018

Subject

Recommendation for Allport International Pvt. Ltd

Dear Madam, Sir,

VSL B.V. (hereinafter referred to as 'VSL') is the Dutch Metrology Institute, with an excellent reputation and an extensive track record on liquid and gas flow metrology.

In 2016, VSL won a tender to carry out a large assignment to calibrate one of India's prime high pressure natural gas flow facilities. This project was carried out in 2017. In the tender process and during execution of the project, Allport International Pvt. Ltd, of Gurgaon/ Haryana – 122016, India (hereinafter referred to as "Allport") acted as front-end bidder on behalf of VSL, taking over tender formalities and accepting the order from the end client.

Both during the tendering process and during the execution of the project Allport provided excellent local representation for VSL's interests. Allport's proactive attitude, clear communication and thorough knowledge of the local market and habitudes were indispensable for VSL to win the tender, for VSL's equipment to pass through customs smoothly, for VSL's experts to have a pleasant stay in India and for effective negotiations and clarifications with the end client in various stages of the project. Allport's involvement and dedication provided us comfort by allowing us to fully focus on the project deliverables, which are our core competences.

It is our firm belief that for successful execution of such a large project taking place far away from our own office it is crucial to have proper local representation and we wholeheartedly recommend Allport to act as a local representative in India to anyone in the energy sector.

Should you have any questions regarding this recommendation, free to contact me in any of the above-mentioned ways.

Sincerely,
VSL B.V.,

Dr. Vincent Fokkema
Managing Director